

Harold Hendrickx

Next Gen Procurement Analytics

to aid procurement operations

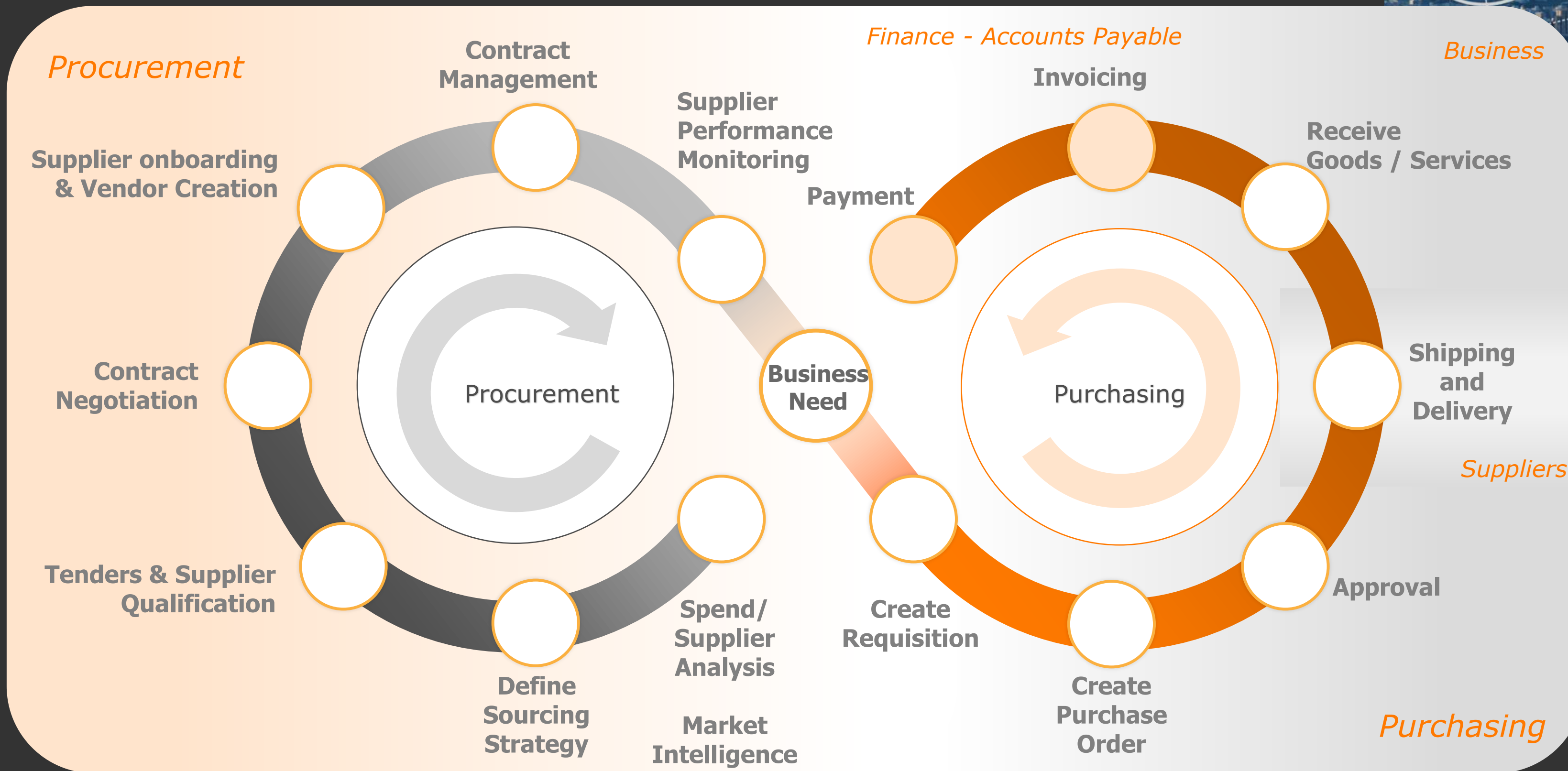
Procurement Operations

What do you need?



Performance Measurements

Process Automation



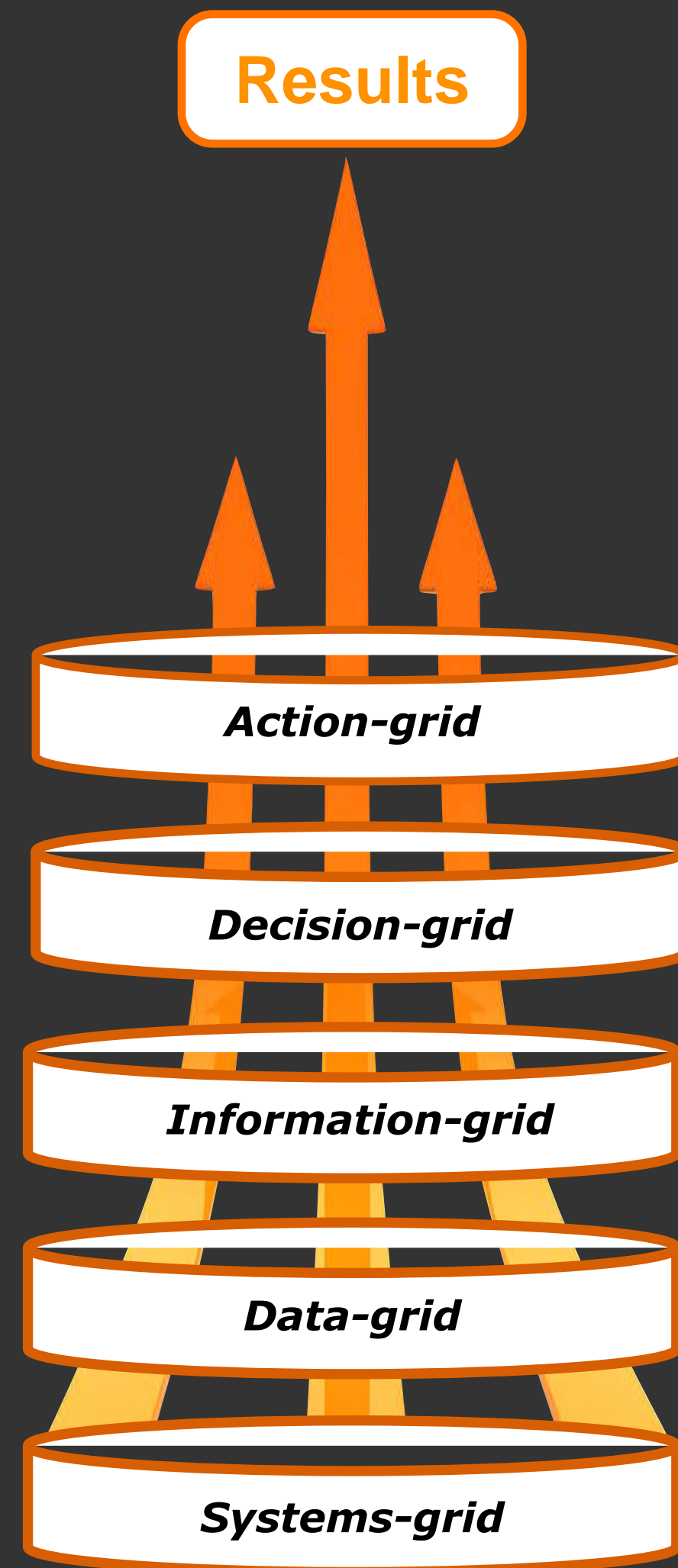
Actionable Intelligence

Compliance



Analytics

Lessons learned - Network Enabled Operations



#BeFirst
#BeRight
#BeReady

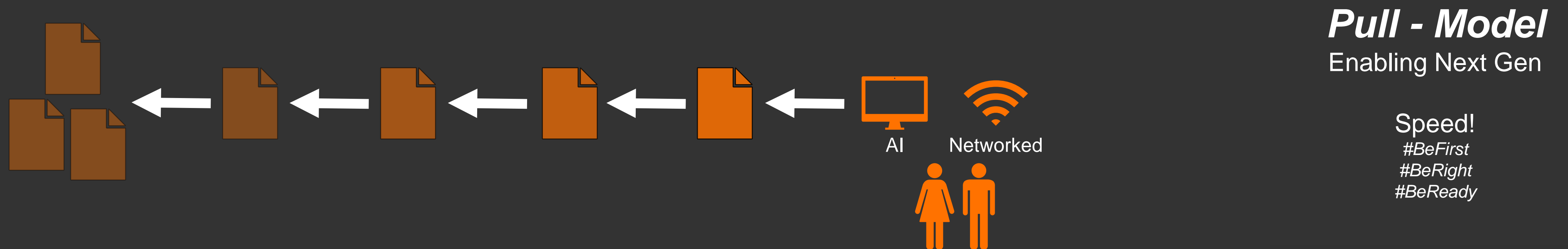
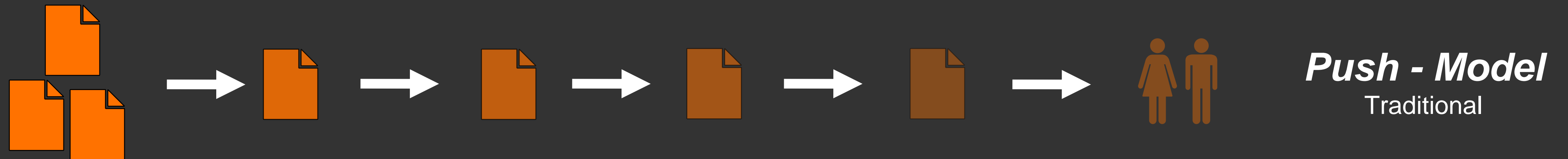
Why?

Value (€)
Risk Elimination
Crisis Response
Competitive Advantage



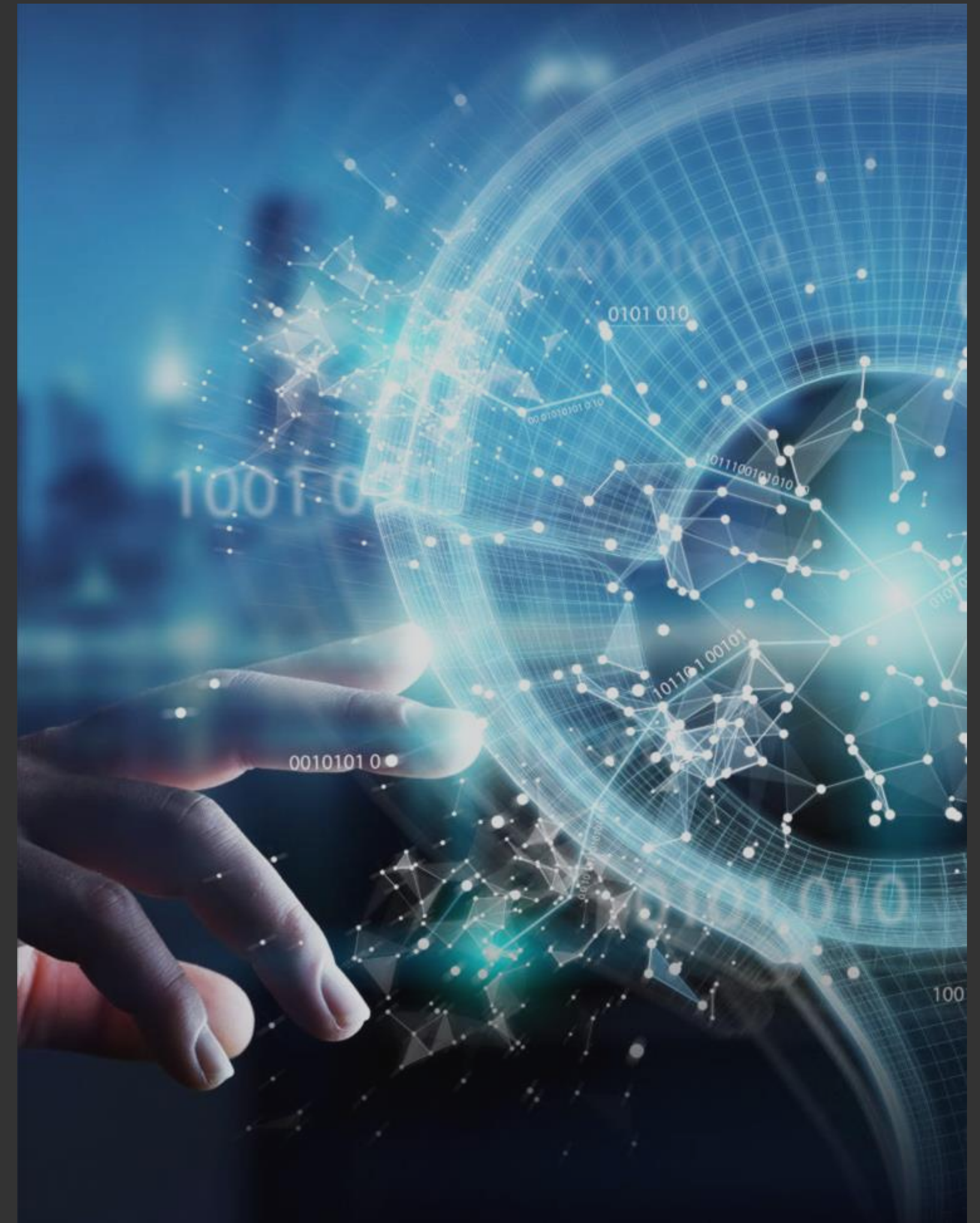
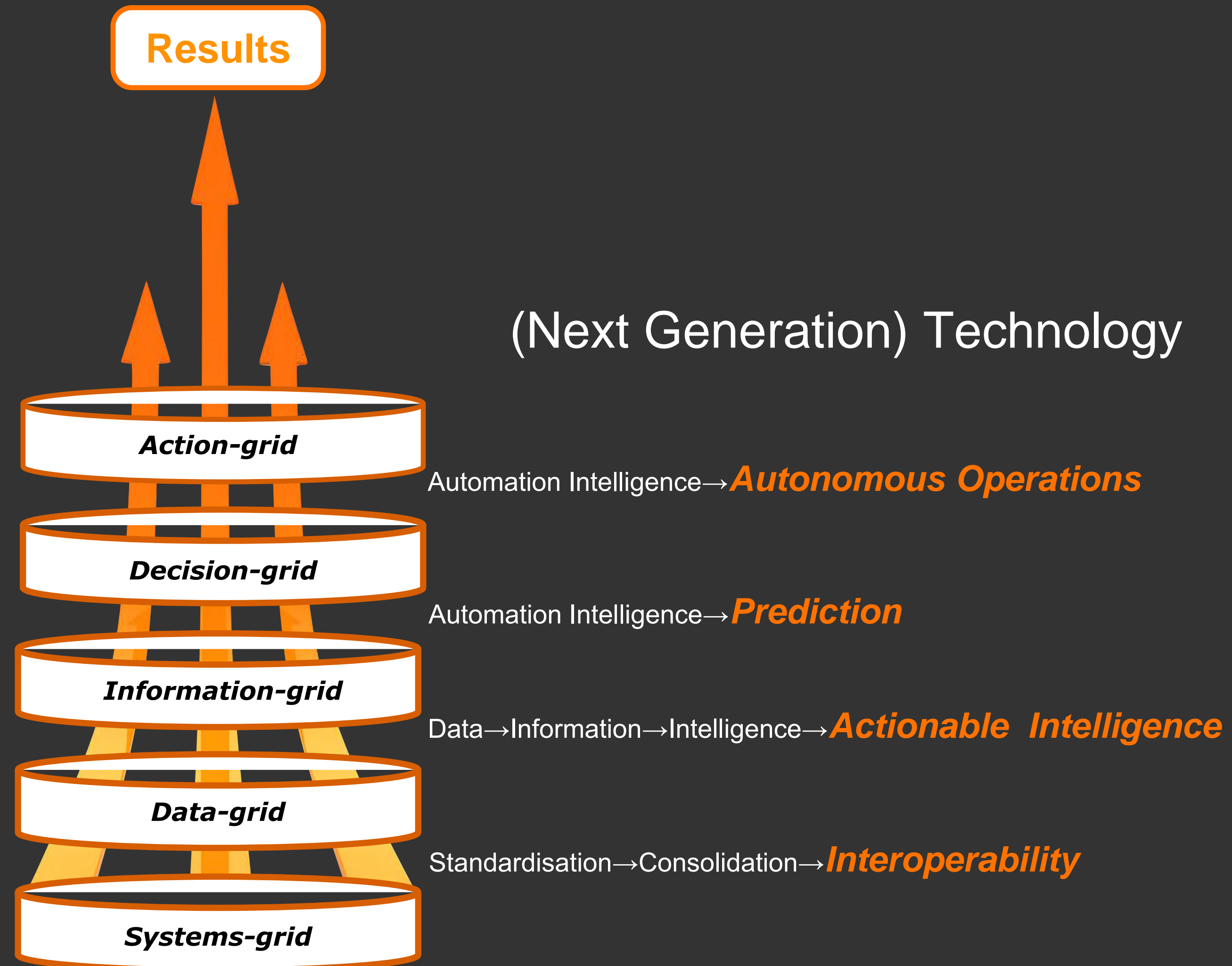
Analytics Management

Data is a commodity + consumers have ever changing requirements



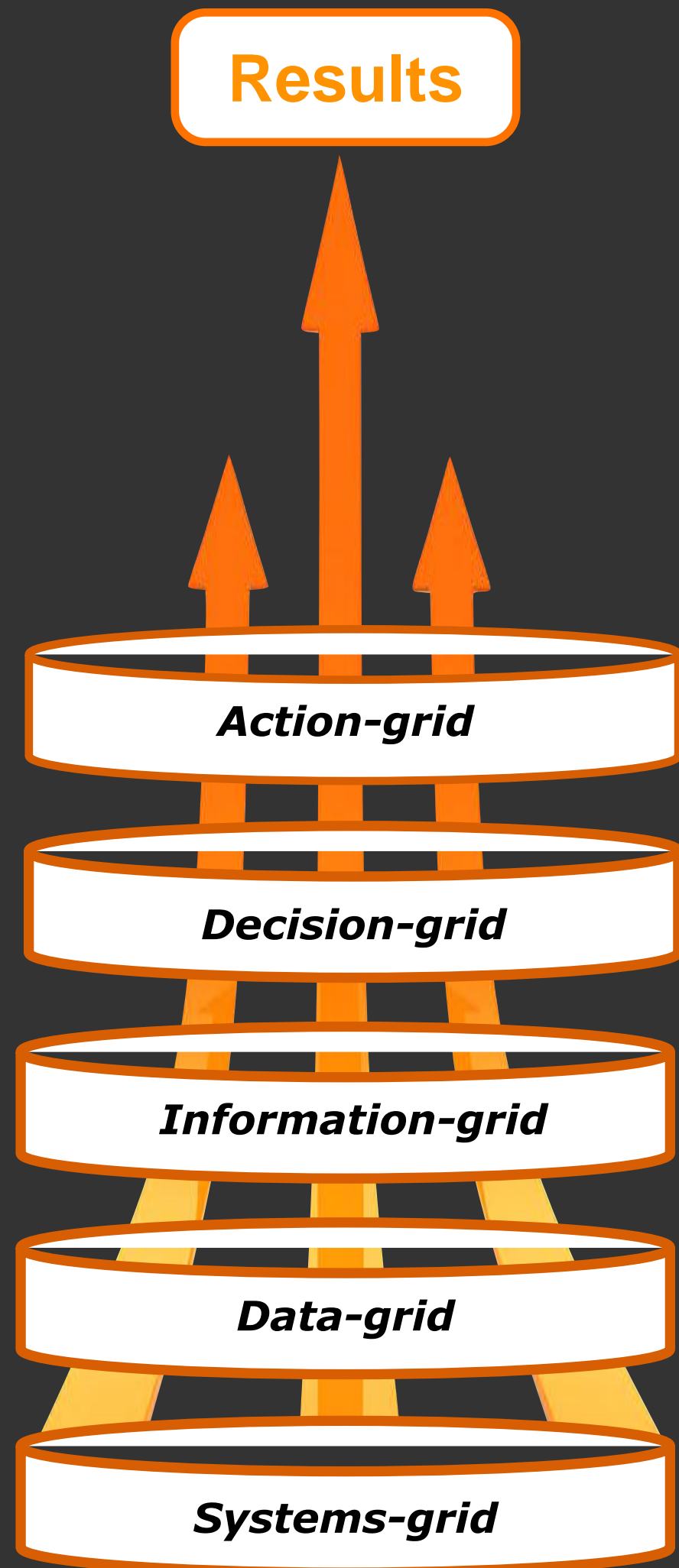
Analytics

Lessons learned - Network Enabled Operations



Analytics

Where to start?



No or limited results

No or incomplete/incorrect actions
Failing on making proper decisions

Common Start Point

Big Data
Data Lake
Data Warehousing
Data Engineering
Data Science

?

Quick Value



Analytics

Where to start?

SET THE AMBITION!
> FY...!

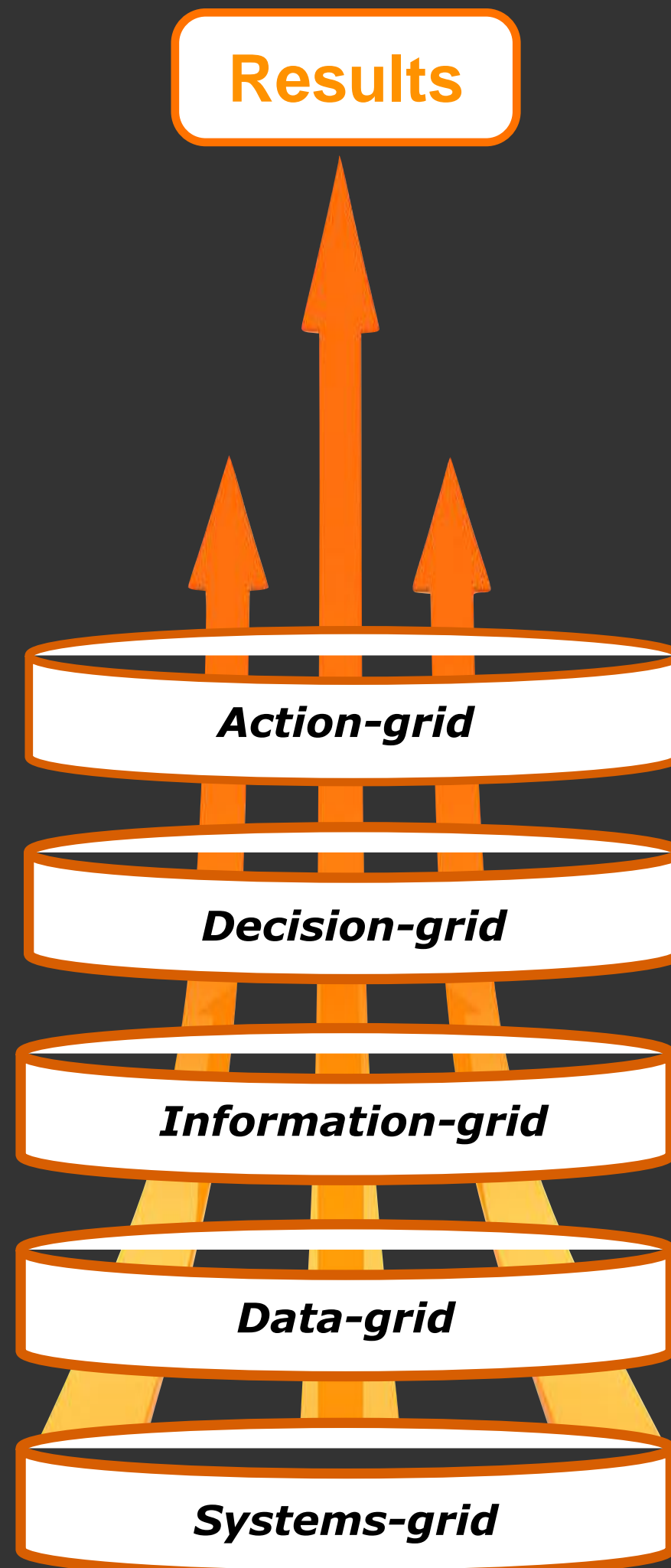
#BeFirst

#BeRight

#BeReady



Build your Transformation Program around these questions:



- Under which Governance? AI - **Autonomous?**
- Under which Ownership? - **Action Accountability?**
- How to incorporate AI - **Prediction?**
- How to distribute **Intelligence (near) Real Time?**
- How to turn data into **Actionable Intelligence? - PULL MODEL**
- How to reach **Interoperability?**

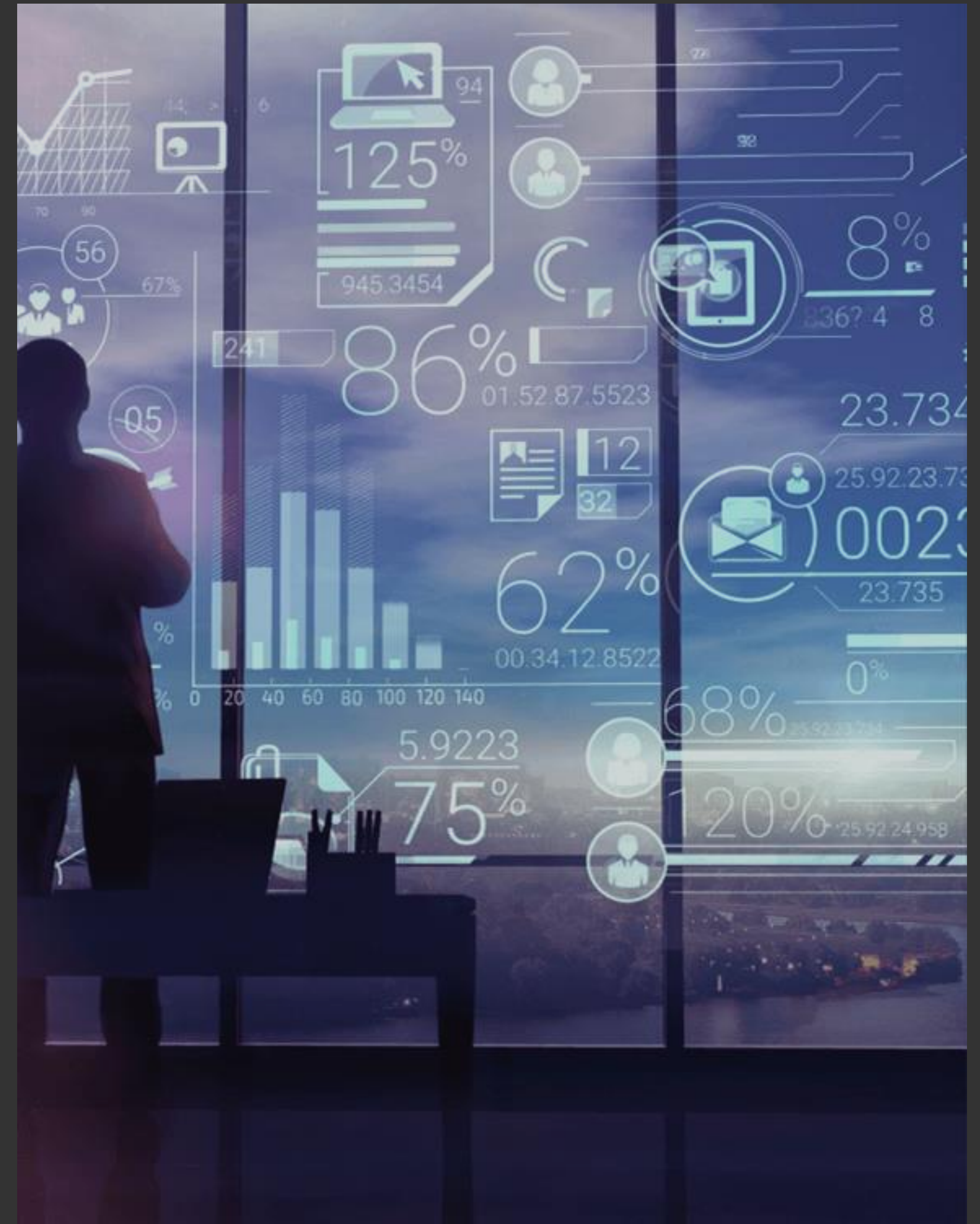
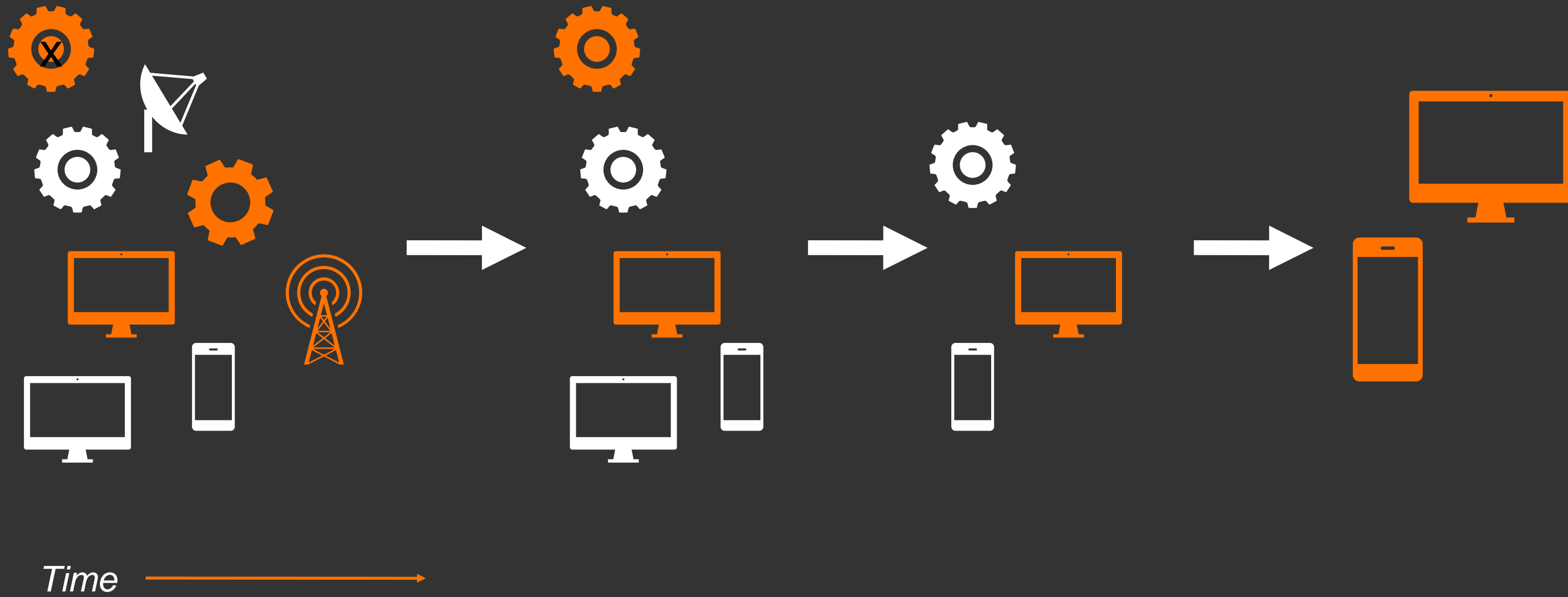


Analytics

Where to start?

Systems-grid

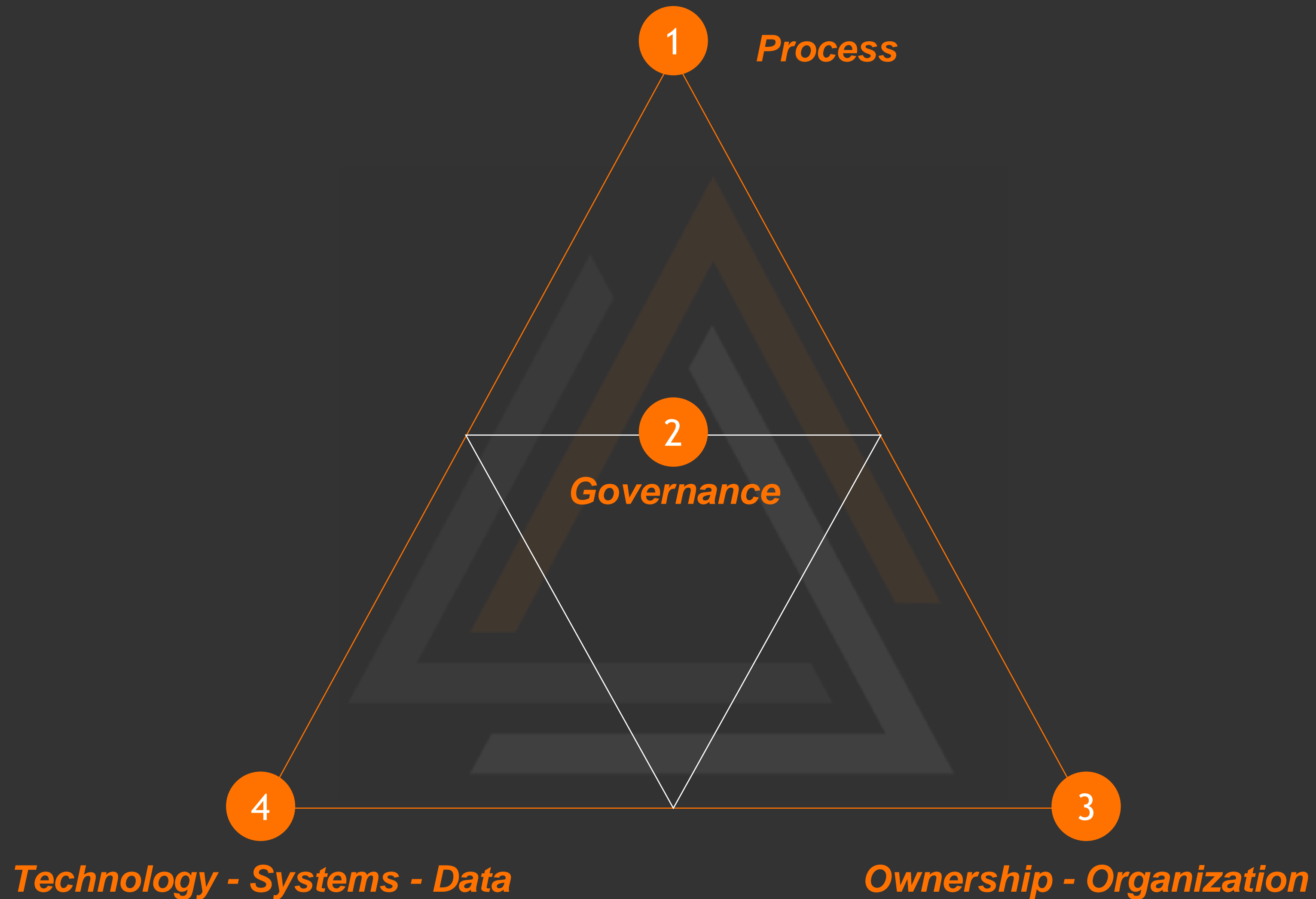
Transformation Program:
Set Up a **Systems Migration Strategy**



Is this a **Digital Transformation?** Not really...

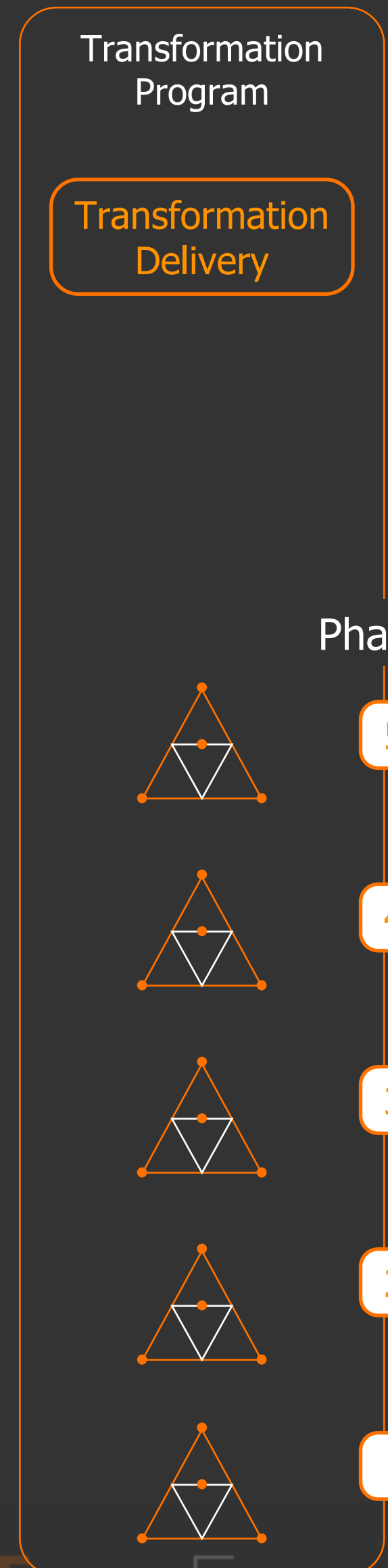
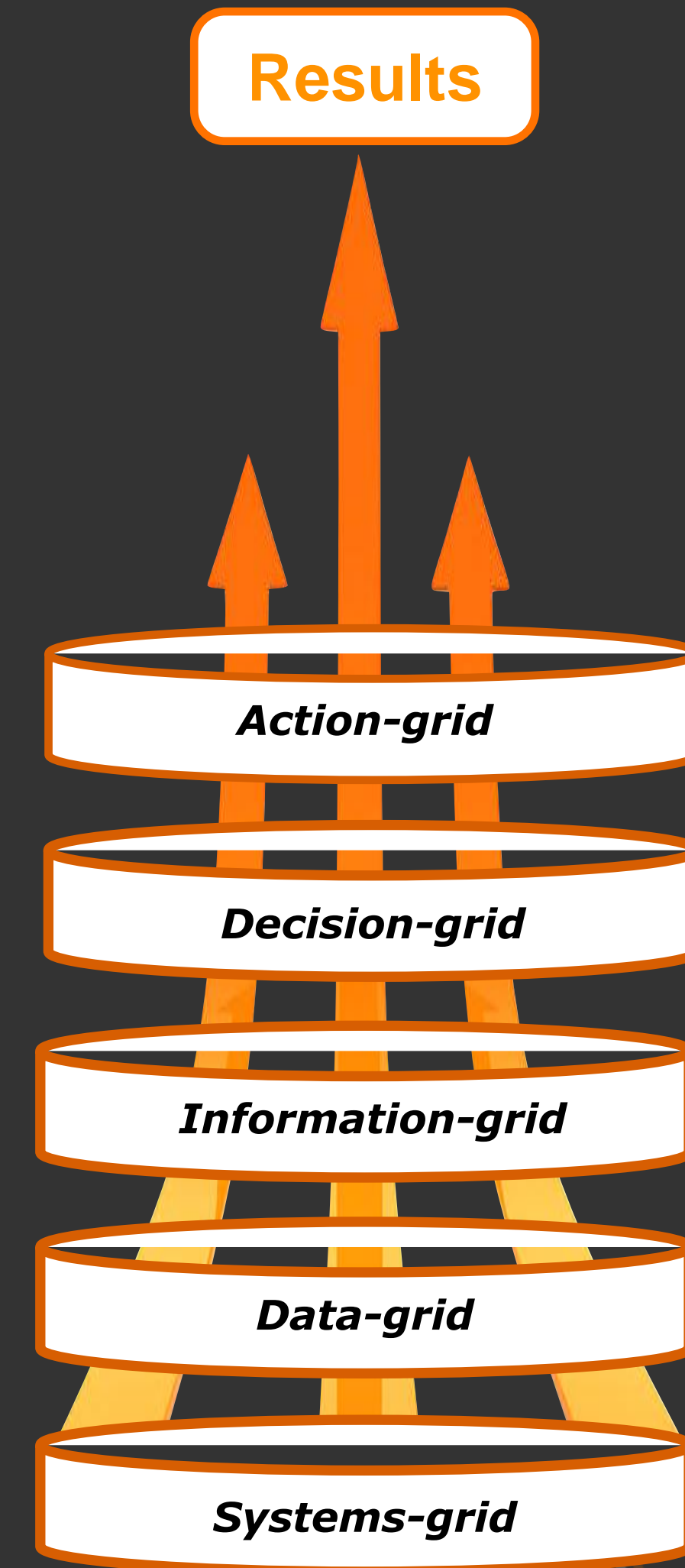
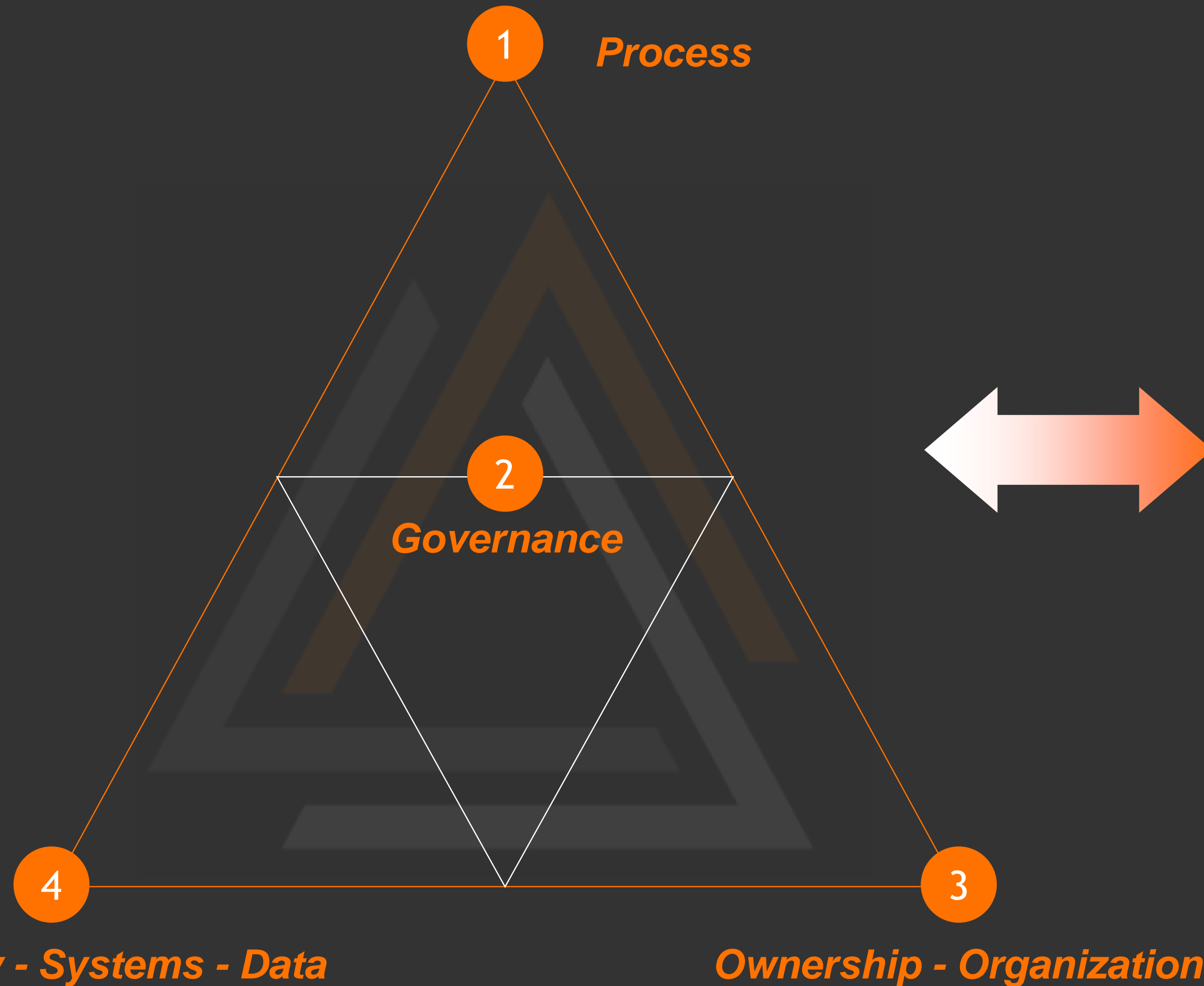
The Four Sided Triangle

4 Essential Elements that MUST be in balance



The Four Sided Triangle

Deliver the right outcome

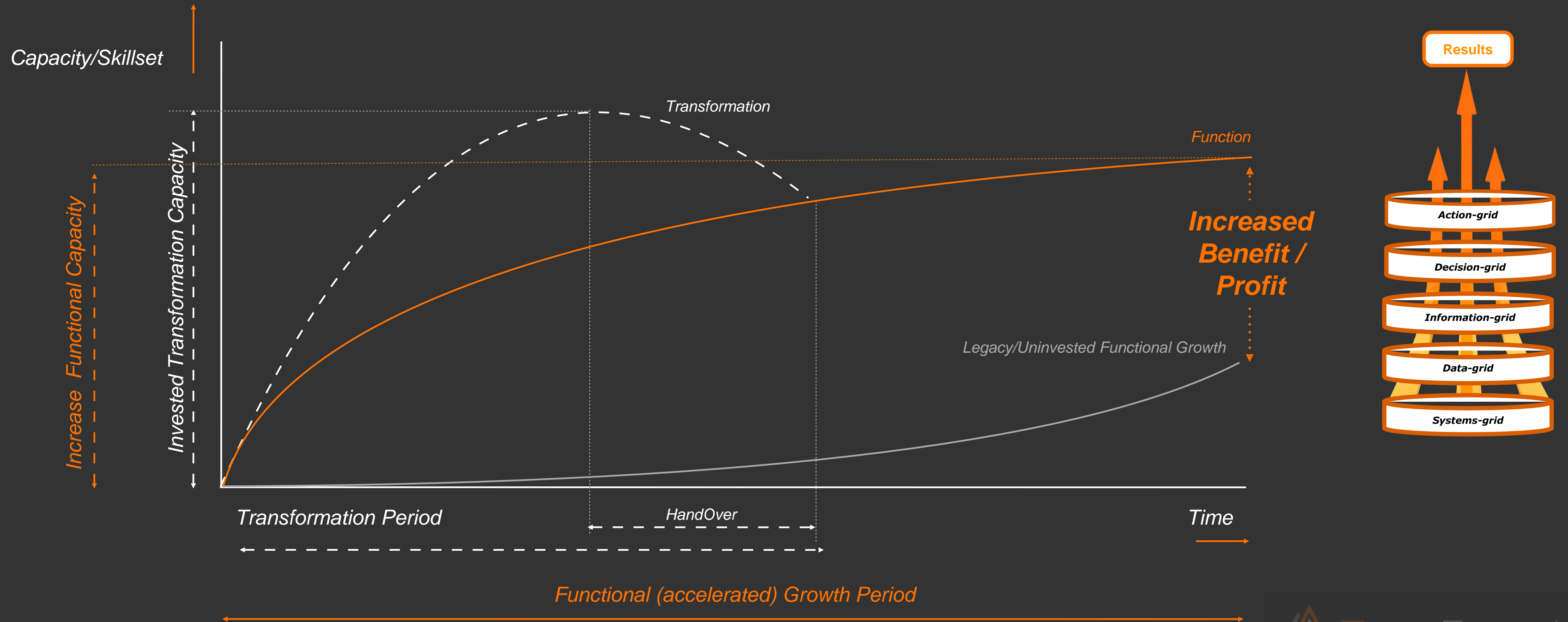


Technology - Systems - Data

Ownership - Organization

Transformation vs 'Business-As-Usual'

Skills, Drills & Competencies

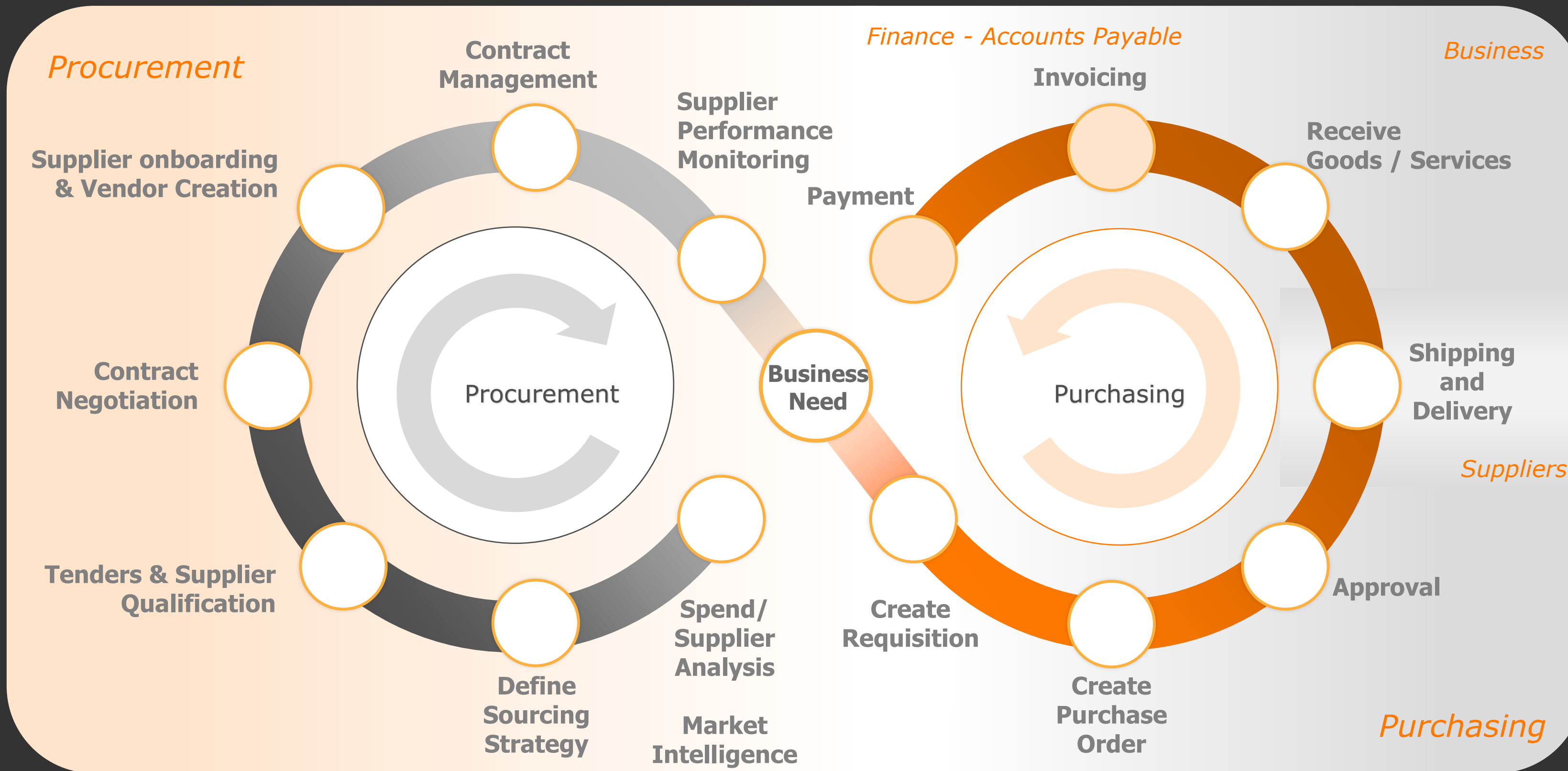


Procurement Operations

What do you need?

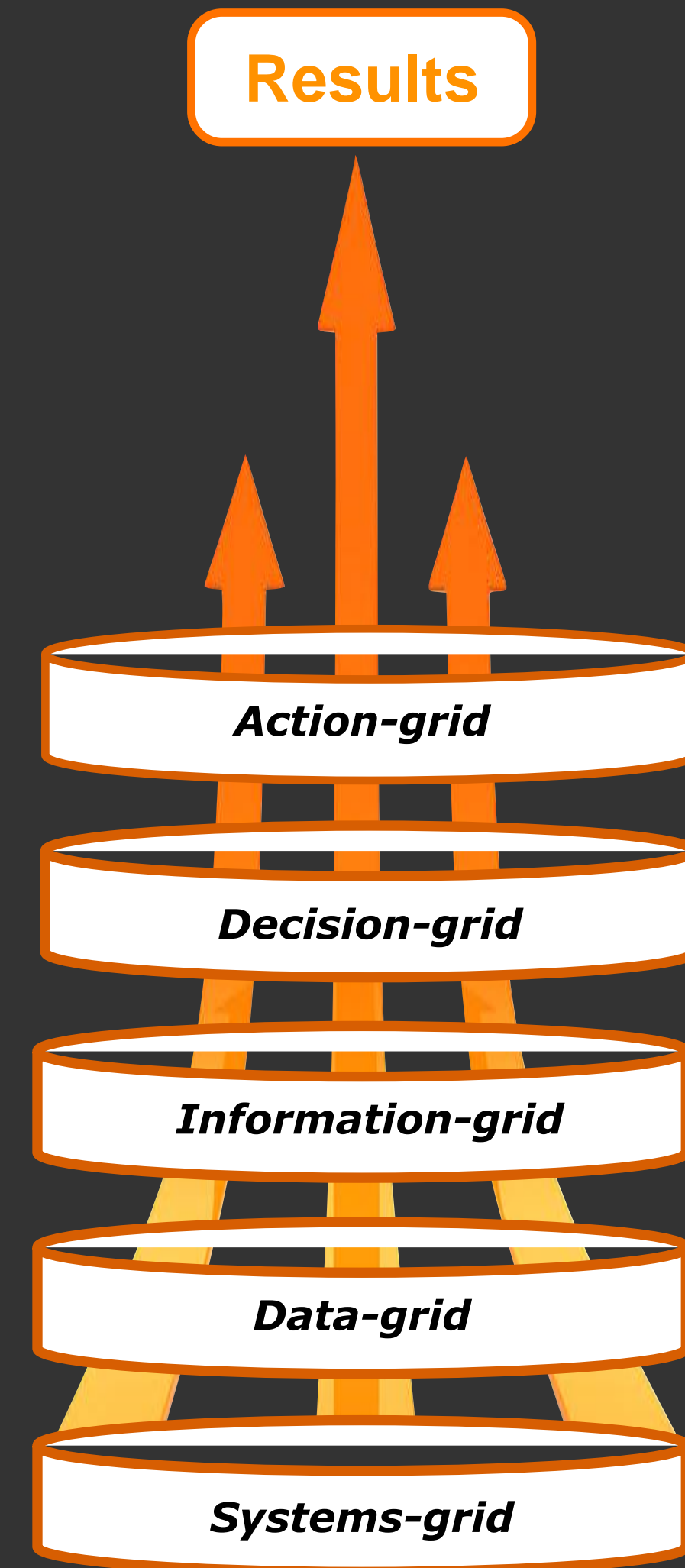
Performance Measurements

Process Automation



Actionable Intelligence

Compliance



Transformation Program

Transformation Delivery

Phases

5

4

3

2

1

Thank you